



SOLUTIONS

A Glance into ADMI
Who We Are
What We Do
How We Drive Results



www.admiglobal.com

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WHO WE ARE

LOCATIONS

Headquartered in beautiful Ann Arbor, MI, with remote offices located throughout the United States.

We serve clients throughout the US, Canada, Mexico, Latin America, Middle East, and Asia Pacific.

CLIENTS/PARTNERS

Our clients include world leading manufacturers and thousands of dealers, and Dealer Management System providers Throughout the locations we serve.

ADMI helps to improve operations profitability for some of the most respected companies in the world.

EXPERIENCE

Over 40 years of real-world experience with our team consisting of an array of pedigree backgrounds.

We bring experience in data analytics, vendor-managed supply chains and logistics, and sales performance training – in both the Dealer and OEM space.

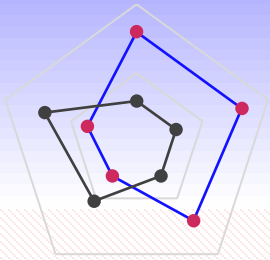
PIONEERS

Exploring not only what is possible but what *could* be possible is what we do everyday. We have successfully pioneered processes, procedures, and measurements that have been adopted throughout the industry.

INNOVATION

ADMI has evolved into a business with an innovative core; exploring high caliber strategies and growing in technical capabilities, while generating consistent higher returns for our clients. As new industry challenges and opportunities arise, we work to *create* a predictable path.





WHAT WE DO



Parts Inventory Planning

Dealer Managed Inventory (**DMS**)
Retail Inventory Management (**RIM**)
National/Regional/Area Recommended
Parts Stocking Lists



Parts Operations Consulting

Unique Business Plan Development
Specific Objectives Defined
Collaboration with ADMI Experts to Meet
and Exceed Objectives



Personnel Training

Custom Training for Manufacturer or Dealer
Personnel
Inventory Management, Sales, Profitability,
Efficiencies, Human Processes, Overall
Operations, and More



Reporting-Data Processing & Management

Data Retrieval, Archiving, Analysis, for use in
measuring results & driving performance
Combination of multiple data sources that
reveal new opportunities
We make the unknown, known.



OEM – National Program Launch and Sustainment

Staffing, Support Centers, Results Tracking,
Data Analysis, Custom Programming Needs



Development and Technology

Think-tank trend watching w/early
adaption innovations
Full Stack Development; front and back
end combined with creative - producing
web apps, mobile solutions, portals,
dashboards, and platform tech.



ADMI INSIGHTS PLATFORM aka A.I.P.

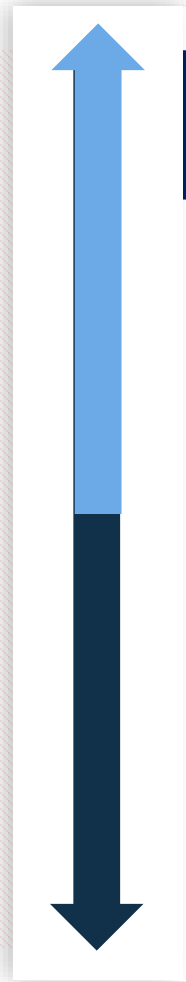
 DATA SYNERGY = INSIGHTS

Real-time effect resulting from different data-points working together and stimulating new insights. In turn, encouraging ideas and decisions that result in greater productivity.



- Inventory Performance with trend lines and charts - Real time updates
- Custom Diagnosis Reports
- Collaboration Plan = Team on track
- Knowledge Base; to better understand the parts and data revolving in the OEM/DMS world
- KPIs = bigger picture; deeper insights + strategy forward.





Create Custom Business Plans That Define Clear Goals & Objectives



Align Reasoning, Processes, and Procedures - providing streamlined paths that meet Goals and Objectives



Align Software Tools' Settings, Implement Utilization of all Features, which install Controls, Consistency, and Promote Efficiency



Instill Accountability by Measuring Results, Tracking Progress, and Synchronizing with the Custom Business Plan on a Regular Basis





ADMI Parts Industry Experts

- OEM Personnel
- Dealer Principals
- General Managers
- Owners
- Fixed Ops Directors
- Parts Managers
- DMS Trainers
- Wholesale Parts Specialist
- Data Analysts
- Web Developers
- Programmers
- Innovation / Creative direction



All Working For You



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THANK
YOU



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