



# MECHANICAL WHOLESALE PERFORMANCE PROGRAM

Dealers looking to expand into Mechanical Wholesale can do so confidently with proper planning and execution. The Lexus Mechanical Wholesale Performance Program offers four comprehensive sessions designed to prepare you for success. These sessions cover essential topics including cost analysis and profit potential, strategies for engaging new business, methods to sustain growth while retaining existing clients, and best practices for monitoring KPIs to ensure your goals and objectives are met:

**1.) Prepare, 2.) Engage, 3.) Sustain & Retain, 4.) Inspect & Expect**

Followed by five month-end checkpoints.

**Schedule a  
Meeting**

**Enroll**